Gann's 28 Trading Rules



The Rules given below are based upon W. D. Gann's experience :

- 1. Amount of capital to use: Divide your capital into 10 equal parts and never risk more than one-tenth of your capital on any one trade.
- 2. Use <u>stop loss orders</u>. Always protect a trade when you make it with a <u>stop loss order</u>.
- 3. Never overtrade. This would be violating your capital rules.
- 4. Never let a profit run into a loss. After you once have a profit (...), raise your <u>stop loss order</u> so that you will have no loss of capital.
- 5. Do not buck the <u>trend</u>. Never buy or sell if you are not sure of the trend according to your charts and rules.
- 6. When in doubt, get out, and don't get in when in doubt.
- 7. Trade only in active markets. Keep out of slow, dead ones.
- 8. Equal distribution of risk. Trade in two or three different <u>commodities</u>, if possible. Avoid tying up all your capital in any one <u>commodity</u>.
- 9. Never limit your orders or fix a buying or selling price. Trade at the market.
- 10. Don't close your trades without a good reason. Follow up with a <u>stop loss order</u> to protect your profits.
- 11. Accumulate a surplus. After you have made a series of successful trades, put some money into a surplus account to be used only in emergency or in time of panic.
- 12. Never buy or sell just to get a scalping profit.
- 13. Never average a loss. This is one of the worst mistakes a <u>trader</u> can make.
- 14. Never get out of the market just because you have lost patience or get into the market because you are anxious from waiting.
- 15. Avoid taking small profits and big losses.
- 16. Never cancel a <u>stop loss order</u> after you have placed it at the time you make a trade.
- 17. Avoid getting in and out of the market too often.

- 18. Be just as willing to sell short as you are to buy. Let your object be to keep with the trend and make money.
- 19. Never buy just because the price of a <u>commodity</u> is low or sell short just because the price is high.
- 20. Be careful about <u>pyramiding</u> at the wrong time. Wait until the <u>commodity</u> is very active and has crossed <u>Resistance Levels</u> before buying more and until it has broken out of the zone of distribution before selling more.
- 21. Select the <u>commodities</u> that show strong <u>uptrend</u> to <u>pyramid</u> on the buying side and the ones that show definite <u>downtrend</u> to sell short.
- 22. Never hedge. If you are long of one commodity and it starts to go down, do not sell another commodity short to hedge it. Get out of the market; take your loss and wait for another opportunity.
- 23. Never change your position in the market without a good reason. When you make a trade, let it be for some good reason or according to some definite rule; then do not get out without a definite indication of a change in trend.
- 24. Avoid increasing your trading after a long period of success or a period of profitable trades.
- 25. Don't guess when the market is top. Let the market prove it is top. Don't guess when the market is bottom. Let the market prove it is bottom. By following definite rules, you can do this.
- 26. Do not follow another man's advice unless you know that he knows more than you do.
- 27. Reduce <u>trading</u> after first loss; never increase.
- 28. Avoid getting in wrong and out wrong; getting in right and out wrong; this is making double mistakes.

When you decide to make a trade be sure that you are not violating any of these 28 rules which are vital and important to your success. When you close a trade with a loss, go over these rules and see which rule you have violated; then do not make the same mistake the second time. Experience and investigation will convince you of the value of these rules, and observation and study will lead you to a correct and practical theory for successful Trading in Commodities.